

benchmark template

Month, Year

benchmark overview

A benchmark consists of individual audits of your and your competitors sites, which are then compared with each other.



summary

- 1. <u>Audit proposal for benchmark</u>
- 2. <u>Besedo rule set</u>
- 3. <u>Audit report template</u>
- 4. <u>Benchmark report template</u>

audit proposal for benchmark

Company X

Company Y

2000 ads will be reviewed for each site, meaning 400 ads per chosen category, narrowing it down to Private Sellers only and newest listings:

- Cars Company X | Company Y
- Pets Company X | Company Y
- Electronics Company X | Company Y
- Tickets Company X | Company Y
- Clothes Company X | Company Y

*To have a best comparison between the two sites, Company X tickets category will exclude Hotels & B&Bs, Holiday Rent, and Overseas Holiday Rent.

Company Z

2000 ads will be reviewed on Company Z's site, meaning approximately 660 ads per chosen category, narrowing it down to newest listings:

- For rent
- Sharing
- Holiday homes

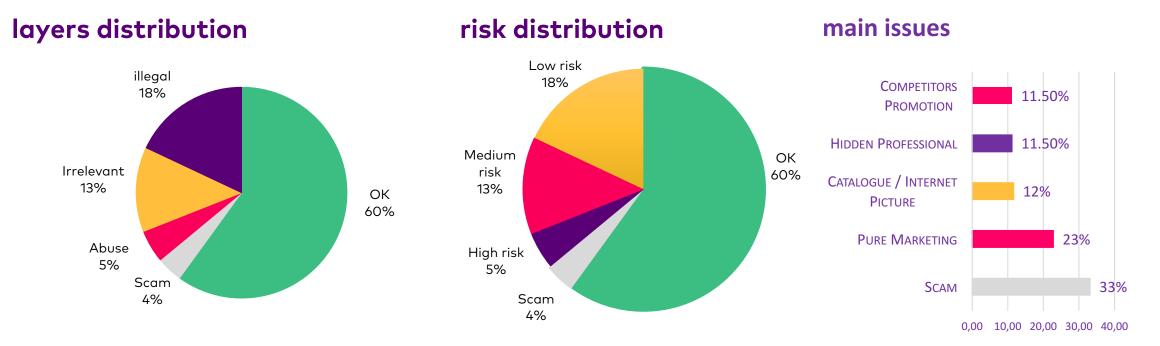
besedo rule set

Illegal	\oslash	Scam	Л [°]	Misuse	(!)	Inappropriate	@! /	Irrelevant	\overleftrightarrow
 Weapons Drugs Pharma Endangered species Prostitution 		• Scam		 Unrealistic offer Keywords Commercial links Hidden professional Multiple regions 		NudityProfanitySlandering		 Poor picture Gibberish Wrong Category Multiple items Duplicates 	

Low risk *	Medium risk **	High risk ***	Scam *****	
 Alcohol & tobacco Catalogue / Internet picture Hyperlink Offer / Demand Low quality picture Multiple items Wrong category Inadequate language Gibberish 	 Pure marketing Fictitious price Keywords Competitors promotion Light description Undescriptive title Weapons Wildlife Adult content 	 Counterfeit & Piracy Site Slander Hidden professional Duplicate Drugs & Pharmaceutical products Prostitution Fake administration documents Discrimination Rude speech 	• Scam	

audit report template

general overview



Summary of xxx ads reviewed

- xxx ads (xxx%) approved of the total sample following Besedo rules
- "refusal reason" is the biggest issue with xxx% refusal rate (xxx ads)
- "refusal reason" is the second largest issue found on the site with xxx% refusal rate (xxx ads)
- "refusal reason" is the 3rd largest issue of the site with xxx% (xxx ads) refused
- xxx ads have been refused for "refusal reason" and xxx "refusal reason".

marketplace name category name – "Refusal Reason"

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- xx listings found
- = xx% of ads reviewed in this category
- = xx% of the issues in this category





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Illegal	@! Y
High	***

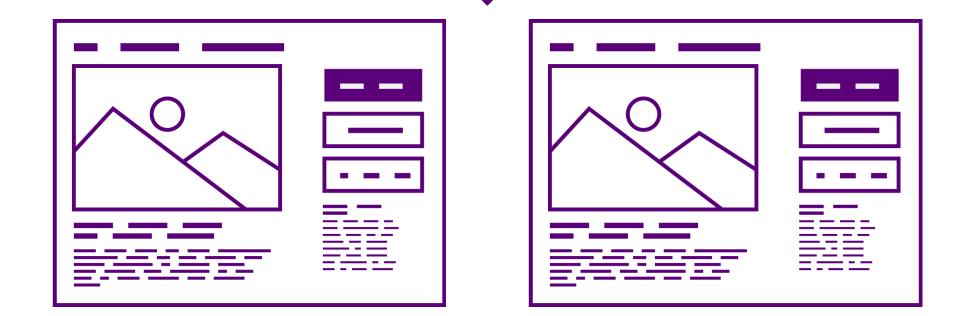


marketplace name category name – "Refusal Reason"

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- xx listings found
- = xx% of ads reviewed in this category
- = xx% of the issues in this category

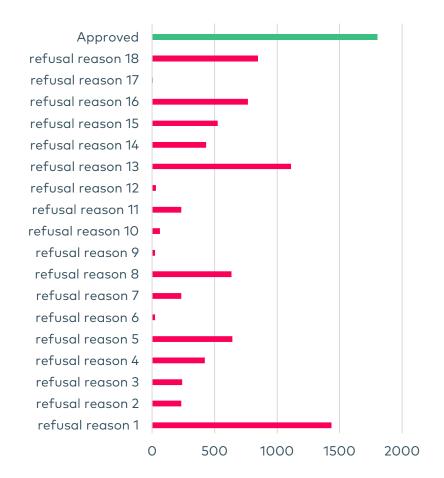




summary audit results

Observations

- xxx% approved ads
- xxx% refused ads
- In client name's marketplace, the biggest issue is the "refusal reason", primarily found under "category name". Additionally, a massive challenge have been spotted from "refusal reason" which covers the xxx% (xxx ads) of the sample assessed.
- Although client name has challenges to cope with, we could not avoid mention that certain deficient reasons are kept to minimum. Such content includes "refusal reason" and "refusal reason".
- xxx% (xxx ads) of the refused listings on client name's marketplace are attributed to the above challenges
 - "refusal reason" mainly found in category name (xxx ads).
 - Listings offered by "refusal reason" mainly found under category name (xxx ads).



audit summary



top 3 issues

Refusal reason 1

Refusal reason 2

Refusal reason 3

summary & conclusions

audit

- xxx:
 - XXX.
 - XXX.
- Of the xxx% refused ads:
 - "refusal reason" are the biggest issue found (xxx%)
 - The amounts of listings offered by "refusal reason" (xxx%), listings "refusal reason" practices (xxx%), "refusal reason" listings (xxx%) and "refusal reason" listings (xxx%) are sizeable.

actions & measurements

- Xxx:
 - xxx.
 - XXX.
- Xxx:
 - XXX.
 - Xxx.

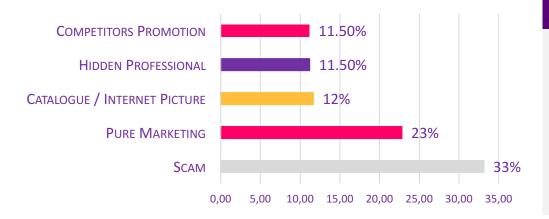


benchmark report template

marketplace vs marketplace

comparison overview

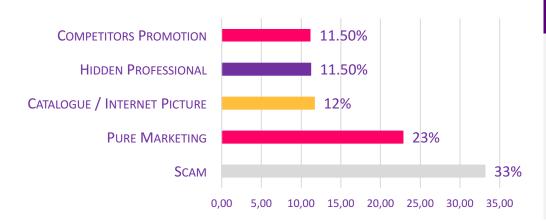
marketplace 1



Summary of xxx ads reviewed

- xxx ads (xxx%) approved following Besedo rules
- "refusal reason" is the biggest issue with xxx% refusal rate (xxx ads)
- "refusal reason" is the second largest issue found on the site with xxx% refusal rate (xxx ads)
- "refusal reason" is the 3rd largest issue of the site with xxx% (xxx ads) refused
- xxx ads have been refused for "refusal reason" and xxx "refusal reason"

marketplace 2



Summary of xxx ads reviewed

- xxx ads (xxx%) approved following Besedo rules
- "refusal reason" is the biggest issue with xxx% refusal rate (xxx ads)
- "refusal reason" is the second largest issue found on the site with xxx% refusal rate (xxx ads)
- "refusal reason" is the 3rd largest issue of the site with xxx% (xxx ads) refused
- xxx ads have been refused for "refusal reason" and xxx "refusal reason"



about besedo

besedo empowers online marketplaces to grow with trust by enabling their users to engage fearlessly with one another.

Since 2002, besedo has partnered with online marketplaces of all sizes, across the globe to help them create user trust, better quality content and better user experience in the digital world. In order to achieve this, besedo uses a combination of artificial intelligence moderation, automated filters and human moderation.

Besedo also provides their partners with insights related to both users and content, allowing them to adapt and evolve their product faster and stay competitive.



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